



Thank you for shipping with Rubicon Logistics. We appreciate your business and want to provide the highest quality service at all times. Please be assured that while every effort is made to ensure safe delivery of your goods, sometimes loss and/or damage does occur.

Rubicon Logistics' role and the motor carrier's liability

While Rubicon Logistics arranges for the transportation of your goods, by law, it is the motor carrier who bears responsibility for loss of and/or damage to your freight. Many carriers (truckers, airlines, etc.) limit their liability for freight in their care, custody and control. Carrier's liability for freight moving domestically by truck or rail is usually governed either by the Carmack Amendment or contracts entered into with specific clients.

While Carmack (as far as liability conventions are concerned) is rather broad, it is still centered on the **liability** of the carrier. At the heart of the concept of carrier liability is the idea that the carrier is not responsible for paying claims if they did not cause or contribute to the loss.

Increasingly, insurers of trucking companies are limiting coverage by adding exclusions to their policies.

Here is a list of *typical exclusions* found in a carrier's/trucker's liability policy:

- Acts of God
- Act of Public Enemy
- Vandalism
- Theft due to infidelity of carrier's employee
- Water Damage
- Smoke
- Lightning
- Explosion
- Derailment
- Hijacking
- Earthquake
- Theft from unattended vehicles
- Wind
- Hail

Furthermore, if the receiver of the shipment "signed clean" how will the carrier respond to the claim?

How can you protect yourself?

All-Risk Cargo Insurance provides the owner of the cargo with coverage for direct physical loss or damage to the cargo without the need to prove liability. While exclusions in the trucker's policy forms will differ, Cargo Insurance coverage remains constant. Unlike Motor Truck Cargo/Carrier's Liability Insurance, Cargo Insurance provides coverage for the direct physical loss or damage to the cargo, not the Carrier's Liability.

For this reason, **Rubicon Logistics recommends that its customers purchase Shipper's Interest Cargo Insurance** or consult your business property insurance policy. Your materials may already be covered under this policy. For your convenience, we offer you the option of purchasing this important coverage as a part of our package of services. Please take a moment to review the following information. Should you have any questions please feel free to contact your Rubicon Logistics sales representative.

Advantages of insuring your cargo through Rubicon Logistics' policy

- Covered losses are paid without the need to prove carrier negligence
- Insurance Company deals with collecting from the carrier (if possible) once the claim has been paid
- No need to demonstrate where the loss occurred
- Claim payments based on insured value, not weight of pieces missing/damaged or Carrier's limited liability
- Rubicon Logistics will report and handle claims on your behalf

Please tell us how you would like to proceed

- I wish to insure this shipment. Please contact me to discuss my options.
- I do not wish to insure this shipment and I understand that my recovery will be limited in the event of loss

Signature, Title/Date

Printed Name

This summary provided for informational purposes. It does not grant or extend coverage. All coverage is governed by the terms and conditions set forth in the policy (text available upon request). Rubicon Logistics is not the insurance company. Rubicon Logistics purchases insurance for its clients from the insurance company. Rubicon Logistics' liability is dictated by its Terms and Conditions of Service, copy available upon request.